Micro and Small Enterprises as Vehicles for Poverty Reduction, Employment Creation, and Business Development

Tegegne Gebre-Egziabher, Meheret Ayenew, 2010

In many countries, there is now a wide recognition of the contribution of micro and small enterprises (MSEs) to economic growth. Within the Ethiopian context, despite the potential contribution of the MSEs to poverty reduction and employment creation, the Government had not, until very recently, extended adequate support to the development of the sector. To date, there has not been an independent assessment of the contribution of the MSE development strategy to poverty reduction, job creation and business growth either at the federal or Regional levels. To fill the gap, the Forum for Social Studies (FSS) commissioned this study in 2009 to assess the benefits and long-term sustainability of the strategy as well as the businesses/enterprises that have been set up by the large number of entrepreneurs. The aim is to provide policy inputs that can help create a vibrant and dynamic MSE sector and enhance its potential contribution to the country's overall development.

Policies for Small Enterprises

Gerhard Reinecke, Simon White, International Labour Office, 2004

Many governments in developing countries are making efforts to support the development of micro- and small enterprises (MSEs), as they recognise their important role in employment creation and poverty reduction. However, millions of people who work in MSEs are paid low incomes, have little or no social protection and are exposed to dangerous working conditions. This paradox stems from a policy and regulatory environment that should help the development of MSEs and improve the quality of jobs provided by them, but in practice often establishes biases and stifles growth. Based on studies carried out in Chile, Guinea, Pakistan, Peru, South Africa, Tanzania and Vietnam, this book looks beyond MSE promotion initiatives to analyse the overall policy and regulatory environment. It examines the impact of national business laws and taxation, labour regulations, trade and finance policies; identifies common problems and presents major principles for reform. More than simply helping to create more jobs, this approach aims to help to create more jobs of better quality.

Small Enterprise Development

Philip A. Neck, Robert E. Nelson, 1987

Business Development

David Butler, 2001

Business Development shows how to make the most of the stages of growth most businesses pass through at some point. It shows how to deal with the different types of problems that are encountered during this process.
Small Enterprises and Entrepreneurship Development Enyinna Chuta, 2012-04-01 The increasing numbers of college and university graduates from Africa’s tertiary institutions and the declining prospects for jobs in the public and private sector have reinforced the importance of creating avenues for self-employment. But job creation exposes a serious gap in education policies, for basic skills in entrepreneurship are not taught in most tertiary curricula across the continent. This nineteen-chapter volume provides essential course text material for developing the field of entrepreneurship in tertiary institutions, thus addressing the issue of appropriate pedagogy critical for the emerging field of entrepreneurship development in higher education institutions in Africa. Drawing from Nigeria, West Africa and other parts of the developing world, the volume furnishes much needed empirical information to fashion out appropriate policies and projects within macroeconomic framework to nurture small and medium enterprises as a development tool.

Strategy and Superior Performance of Micro and Small Businesses in Volatile Economies Carvalho, João Conrado de Amorim, Sabino, Emmanuel M.C.B., 2019-02-08 Companies operating in countries with volatile economies face an environment subject to turbulence. It is important to understand how these companies can overcome adversity, establish competitive advantage, and achieve superior performance. The selection of competitive drivers can help to improve the ability to capture, process, and manage information that can generate knowledge and innovation in products and processes, as well as increase strategic capacity and organizational performance. Strategy and Superior Performance of Micro and Small Businesses in Volatile Economies focuses on the ways that organizations capture information and disseminate it in their work teams, transforming this knowledge into innovative products and services that establish competitive advantage. It will improve the understanding of the role of strategy, innovation, entrepreneurship, and the effort to reduce poverty levels in societies with volatile economies and which are subject to serious social disparities. Highlighting topics such as economic development, market performance, and network economy, this publication is designed for managers, entrepreneurs, business professionals, academicians, researchers, and students.

Micro-Entrepreneurship and Micro-Enterprise Development in Malaysia: Emerging Research and Opportunities Al Mamun, Abdullah, Mazumder, Mohammad Nurul Huda, Zainol, Noor Raihani, Muniady, Rajennd, 2019-12-06 Developing nations currently utilize various methods and practices used in most entrepreneurial activities. Manipulating these processes to work in a categorically low-income area, however, can be challenging. Micro-Entrepreneurship and Micro-Enterprise Development in Malaysia: Emerging Research and Opportunities provides emerging research exploring the theoretical and practical aspects of entrepreneurial promotional programs and applications within global economics. Featuring coverage on a broad range of topics such as emerging economics, organizational development, and gender diversity, this book is ideally designed for entrepreneurs, policymakers, governmental and non-governmental organizations, business professionals, academics, researchers, and students seeking current research on improving the socio-economic
condition of low-income households through various entrepreneurial activities.

Small Enterprises and Economic Development Carl E. Liedholm, Donald C. Mead, 2013-05-13 Micro and small enterprises (MSEs) have been recognized as a major contemporary source of employment and income in a growing number of developing countries. Yet, relatively little is known about the characteristics and patterns of change in these enterprises. This volume examines the dynamics of MSEs in the development process. Drawing on a unique set of surveys conducted in twelve countries in Africa and Latin America the authors map the patterns of change in MSEs in the developing world. Subjects covered include: * significance of new start and closure rates of MSEs * factors involved in expansion rates and growth patterns of MSEs * the role of gender in MSEs evolution.

Development of Micro and Small Enterprises in Kenya, 2005

Industrial Clusters and Micro and Small Enterprises in Africa World Bank, 2010-12-30 The World Bank, Japan International Cooperation Agency (JICA) Research Institute, and the Foundation for Advanced Studies on International Development (FASID), in collaboration with researchers affiliated with the African Economic Research Consortium (AERC), recently conducted a study on Africa’s domestic enterprises to improve the understanding of the constraints micro and small enterprises in Africa face in improving productivity and expanding their markets. In Africa, there are stark performance gaps between domestically owned enterprises and foreign-owned enterprises in terms of sales performance, productivity, and ability to reach distant markets. Among others, size appears to be a dominant factor in explaining the gap. Against this background, the study analyzes how naturally formed industrial clusters concentrations of enterprises engaged in same or closely related industrial activities in specific locations could potentially mitigate constraints Africa’s micro and small enterprises face and enhance their business performance. The study is one of the first comprehensive quantitative inquiries on industrial clusters in Africa. The analysis specifically focuses on the role of spontaneously grown clusters of light manufacturing industries based on a set of original case studies of industrial clusters conducted for this research project. One of the key findings from the case studies was that cluster-based micro and small enterprises are performing better than similar micro and small enterprises outside of the clusters in terms of sales performance and ability to reach distant markets. Market access is a leading reason for cluster-based enterprises to choose their current locations. However, cluster-based enterprises face another set of unique growth constraints. By the very nature of spontaneous agglomeration, new enterprises continue to flow to the clusters seeking the profit opportunities and better access to markets at such locations. The result can be intense competition in addition to increased congestion. Space constraints often impede growth within clusters. The lack of alternative locations available for industrial activities in the same cities, generic infrastructure bottlenecks, and unclear zoning policies and their unpredictable changes limit firms location choices and constrain their mobility. While competition should improve efficiency, lack of capacity among those competing cluster-based enterprises to
invest and innovate does not generate growth out of the competition. The vast majority of naturally formed clusters of light manufacturing industries in Africa are still at a survival level, where agglomeration externalities are only limited to expand quantity but not quality as we observe in more advanced innovation-oriented clusters in elsewhere in the world. Existing studies on such natural industrial clusters in Africa have found that the lack of managerial skills among entrepreneurs running micro and small enterprises is a major constraint for innovation and growth in the clusters. As a part of this study, pilot managerial skills training programs were conducted in two industrial clusters on an experimental basis, where a group of randomly selected entrepreneurs within the clusters were given three-week long crush course of based management such as bookkeeping, marketing, business planning, and production management. The impact evaluation of the experiments showed significant positive impacts of the training programs on value added and gross profits of enterprises. Raising the current survival-type industrial clusters, which have been formed as a coping mechanism to weak investment climate, into more dynamic innovating clusters will be an important avenue for fostering growth of micro and small enterprises in Africa. While national efforts to improve investment climate and investments in human capital are undoubtedly important, there could be more targeted policies to be formulated, in complementing general policies, to support growth of micro and small domestic enterprises using existing industrial clusters as a natural springboard for their growth. In that context, the study discusses the merit of cluster-based managerial human capital development to build steps toward more innovation-oriented clusters, the importance of sound spatial planning policy, particularly at the local level in the context of urban planning, the need to expand market access and economic linkages for industrial clusters including regional integration and linkages with large enterprises.

Skills Development in Very Small and Micro Enterprises Simon A. McGrath, 2005 This volume draws together two studies for the Department of Labour, a picture of the dynamism of many such firms emerges. Considerable learning is going on amongst the highly diverse VSME population and the challenge for the state lies in how to support what is already going on: how to spread it and how to avoid over-interference in enterprises whose success has typically been irrespective of, or in spite of external interventions. The Research Programme on Human Resources Development (HRD) at the Human Sciences Research Council (HSRC) aims to inform the development of skills that will meet national, social and economic needs. In addition to producing an HRD Review and an electronically accessible cross-sectoral warehouse, the Research Programme undertakes user-driven research in education and training, focusing on further and higher education and science, technology and education, with a strong emphasis on learning pathways - especially the transition between different levels of education and training, and between education and work.

Micro, Small and Medium Enterprises (MSMEs) in the Indian Economy Pooja, 2009 Small enterprises exist in the form of factories, workshops, and trade and service organizations, ranging from the simple and traditional to the most
modern. The operational range varies from independent enterprises to ancillaries, sub-contractors, and vendors engaged in catering to the needs of the markets, extending from the domestic to the global horizon. These enterprises exist in various forms, such as proprietorship, partnership, companies, or co-operatives. Though the main objectives of small enterprises are almost the same, they are defined and viewed differently in different countries. In India, prior to the enactment of the Micro, Small and Medium Enterprises Development (MSMED) Act, 2006, small industries were comprised of tiny, cottage, traditional, and village enterprises. These enterprises were fragmented across various ministries/departments of the government of India for the purpose of development schemes and concessions. In order to streamline procedures, correct discrepancies, and avoid neglect of certain sectors, the MSMED Act was enacted on June 16, 2006. This Act provides the first-ever legal framework recognizing the concept of 'enterprise' (comprising both manufacturing and service entities), defining medium enterprises, and integrating the three tiers of these enterprises, namely micro, small, and medium.

This book deals with various aspects of the development of small enterprises in India, including their advantages, performance, and problems. More importantly, it suggests measures which would enhance the competitiveness of small enterprises in order to enable them to compete in the globalized world.

Women In Micro- And Small-scale Enterprise Development Louise Dignard, 2021-11-18 An exploration of women's participation in small- and micro-enterprise activities in less developed countries. Topics covered include: the human economy of microentrepreneurs; and the Swedish International Development Authority's support of women's small-scale enterprises in Tanzania.

Optimal Management Strategies in Small and Medium Enterprises Vemi?, Milan B., 2017-01-18 Business sustainability is becoming increasingly difficult amongst the demands of today’s markets. By implementing new and dynamic practices, organizations can optimize their day-to-day operations and improve competitive advantage. Optimal Management Strategies in Small and Medium Enterprises is a key source on the latest innovations in enhancing all main management functions, such as working capital and marketing, and examines how to implement sustainable business management practices. Featuring extensive coverage across a range of relevant perspectives and topics, such as human resources development, market orientation, and knowledge management, this book is ideally designed for business managers, professionals, graduate students, and researchers working in the field of smaller-scale business development initiatives.

Entrepreneurship in Micro-enterprises Kenneth R. Gray, 1996 This timely and important work studies Kenya's small scale manufacturers. What makes the book unique is Gray's sub-sector approach, which focuses on the particular industries of tailoring, woodwork and metalwork. Gray investigates the development of these sub-sectors by taking a strategic management approach. Such an approach allows the author to assess enterprise competitiveness and profitability within industries. Readers will find that the information in this book serves as a well-needed supplement to the literature on the
World Bank’s July 1995 decision to focus more on micro-enterprise development. The book will appeal to many different audiences including development agencies concerned with the economic development community and the international academic community. Business and social science students who are interested in how work is organized in the family and the effects of modernization on traditional society will also benefit from reading this book.

Competitive Strategies for Small and Medium Enterprises Klaus North,Gregorio Varvakis,2016-02-19 This book is a timely guide for Small and Medium Enterprise (SME) researchers, policy makers and strategists. SMEs are the most important sources of job creation and local development especially in knowledge-based economies. As turbulence in the globalized economies expands SMEs will have to learn to sustain competitiveness by developing their ‘dynamic capabilities’. Based on the findings of a 4-year European and Latin American research project, this book provides a theoretical framework, practical instruments and cases on how SMEs in diverse economic, social and cultural contexts can develop crisis resilience, increase agility, innovate and thus successfully compete in turbulent times.

Small Enterprises and Economic Development Carl Liedholm,Donald C. Mead,1999 Using data from a set of surveys in 12 countries in Africa and Latin America, examines the dynamics of micro and small enterprises in the development process.

Government, SMEs and Entrepreneurship Development Robert A. Blackburn,2016-04-22 Recent decades have seen substantial growth in the range of assistance programmes for SMEs and entrepreneurs across the world. Once regarded as peripheral to the economy and public policy, the role of small firms and of entrepreneurship is now recognized as of key importance in the economic growth and development strategies of many nations. The range of interventions and support focused on promoting SMEs and entrepreneurship is substantial and expanding, so Government, SMEs and Entrepreneurship Development asks ‘what are some of the main policy instruments being used, and how effective are they?’ It considers policies in different countries, examines key interventions and tools used to promote entrepreneurship and SME development and concludes with contributions on how to best evaluate their effectiveness. The contributor chapters by academics and practitioners from businesses, enterprise development agencies and governments, are empirical or evidence-based and use both quantitative and qualitative approaches. Drawing on experience from a wide range of both developed and emerging countries and economies, the contributions focus on the broad strategies that different governments and communities have adopted to foster entrepreneurship and SMEs; the policy tools and instruments that can be used to promote small business and entrepreneurship; and on the outcomes of policy instruments and the methods used to evaluate interventions. Their findings will help researchers, policy-makers, economic development officers, civil servants, elected officials, and business associations to better understand the issues in this important field.

Support for Growth-oriented Women Entrepreneurs in Ethiopia Lois Stevenson,Annette St-Onge,2005 The African
Development Bank's (AfDB) Addis Ababa Forum in June 2003 focused on the role of women entrepreneurs in private sector development, poverty reduction, and sustainable growth and development. It provided an opportunity for the AfDB and the International Labour Office (ILO) to join forces using their complementary expertise in support of women-owned businesses in Tanzania, Ethiopia and Zambia. This report is based on the country assessment for Ethiopia, where the ILO has been researching and supporting women's entrepreneurship. Examining such issues as the economic context, micro-fina.

Whispering the Secrets of Language: An Psychological Quest through Micro And Small Enterprises Development Strategy

In a digitally-driven world wherever displays reign great and instant communication drowns out the subtleties of language, the profound techniques and emotional nuances hidden within phrases frequently go unheard. However, set within the pages of Micro And Small Enterprises Development Strategy a fascinating literary treasure pulsating with natural thoughts, lies an extraordinary quest waiting to be undertaken. Published by an experienced wordsmith, this wonderful opus invites visitors on an introspective journey, lightly unraveling the veiled truths and profound affect resonating within the very material of every word. Within the mental depths of the moving evaluation, we shall embark upon a sincere exploration of the book is key styles, dissect their captivating writing design, and fail to the powerful resonance it evokes heavy within the recesses of readers hearts.

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